

Mobeus Equity Partners

VCT of the Year



From left: Kimberly Romaine, Mobeus Equity Partners' Mark Wignall and comedian Milton Jones

A truly standout year for one VCT, Mobeus Equity Partners took home this gong. The VCT transacted £230m across three new deals, a whopping six exits and two funds.

Judges commented that “this firm clocked up more exits in a year than most do in three, with most of them great, and two outstanding. All the while they were putting money to work, raising a fund, and orchestrating their own buyout. Phenomenal year.”

The team’s half a dozen exits were worth a combined £160m and generated an average 4.2x money multiple on £13m invested, including the stunning 32x from the sale of AppDNA to Citrix Systems. Mobeus’s three new deals saw the VCT put £16.5m to work in transactions valued at £39m.

The team’s strongest exit during the period was that of DiGiCo, which Mobeus backed in 2006 with a £7m entry price. The house

financed the deal with equity from its VCTs as well as VCT loans to avoid seeking external bank leverage. Five years later, EBIT had grown sixfold and the asset was sold to ISIS Equity Partners, generating a 4.3x multiple for Mobeus.

“We’re delighted that Mobeus Equity Partners has won VCT House of the Year. In the year when our own MBO saw us reload from Matrix to Mobeus, we’re really proud our VCT MBO investment strategy has been recognised by this accolade. Our VCTs back great British companies; providing great opportunities for management teams to expand their businesses and for private investors to participate in this success”

Winner

Mobeus Equity Partners

Shortlist

Maven Capital Partners
Mobeus Equity Partners
Shore Capital – Puma



Mobeus focuses on lower mid-market MBOs, investing up to £10m into companies making between £1m and £3m operating profits.

(formerly Matrix Private Equity Partners)

New Investment Team



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